

## Executive Overview

I have built world class IT departments by implementing a team mentor program. Said teams: lowered employee turnover by increasing employee morale, job satisfaction, job security, etc. without having to increase payroll costs. I worked within million dollar budgets to billion dollar divisions. I have a strong technical background in VMware / Nutanix / Virtualization / UNIX / Linux.

## Profile

I am a MIS Consultant, to maintain my relevance, I split my time (50/50) between being an instructor and consulting. Clients want to know that their instructor, consultant, mentor has "been there, done that" and brings both good and the bad real world experiences to their project. My consulting assignments have ranges from short-term "vacation relief" to full scale implementation to "CIO Overviews". Because of my clients needs I truly understand 24x7 requirements and mission critical needs.

## Overview

- Keen understanding of customer needs and how to create an optimal work environment to ensure maximum performance from employees.
- Train VMware, Nutanix, Solaris, Aix, Symix for and to their respective clients
- Successfully mitigated the risk of \$1 billion and \$3 billion each through innovative technical solutions and working with the clients to fulfill their needs.
- Innovative leader adept at building teams with the ability to think creatively and design profitable organizational changes.
- IS Manager, UNIX Server Group for the \$12 billion Investment division of Nationwide Insurance (Solaris, AIX, HPUX).
- Senior UNIX System Administrator for the \$67 billion AT&T Bell Laboratories, NEMOS Project (Solaris, UNIX).
- Lead a team that successfully supported over 2,000+ UNIX boxes and 15,000+ desktops.
- Board of Directors SAGE Certification, SAGE Policy Committee

## Experience

### Director, C.E.I.

- **VMware Certified Instructor (VCP/VCI):** Train VMware's staff, partners, and customers
- **Nutanix Authorized Instructor (NPP/NAI):** Train Nutanix's staff, partners, and customers
- Central Ohio Nutanix Chapter Chairman
- Design & Develop courses from one-on-one to coliseums, in classrooms and on-line.
- Conduct classes, TTT, mentor training staff
- Staff Evaluation, augmentation, mentoring, training
- VMware, Nutanix, UNIX, Solaris, AIX, Linux, training and consulting.

### 1980 - Present

Proficient  
**OnLine instructor**  
with WebEx and  
Adobe Connect

**MIS Manager (UNIX Server Group), Nationwide Insurance, Inc. (\$12b) 1995 - 1996**

- Lead a team of 18 with thousands of servers.
- Increased uptime from 81% to 99.9%.
- Successfully staffed a team of 7 to a team of 18 in one year, with 100% retention.
- Successfully implemented a working System Administration escalation process.
- Successfully implemented internal customer focused self managed teams.
- Successfully implemented internal Account Executive team.
- Successfully created a technical mentoring and intern program.

**Moderator Self managed Systems Administrators Team, AT&T Bell Laboratories (\$67b) 1993 - 1995**

- Converted the AT&T global communications network from SunOS to Solaris with zero down time.
- Responsible for capacity planning and allocation shared computing resources.
- Developed goals, standards, and norms for Bell Laboratories' Self Managed Team.

**MIS Supervisor, Symix Systems, Inc. (\$150m) 1991 - 1993**

- Created the two year plan for the UNIX systems capital budget.
- Developed company computer use policies.
- Developed disaster recovery plan.
- Wrote documentation, designed course, and implemented the "UNIX for SYMIX Users"

**Other Positions 1979 - 1991**

- A&B Automotive, General Manager, 1986 - 1991
- GIC Information Systems, UNIX Instructor, 1985 - 1986
- Inacomp, Retail Sales, 1984 - 1985
- EZ-C-Lite, Inc., Accounts, 1979 - 1984

**Certification / Education / Awards**

- VMware Certified Professional (VCP)
- VMware Certified Instructor (VCI)
- Wm. H. Spurgeon Recipient
- Nutanix Platform Professional (NPP)
- Nutanix Authorized Instructor (NAI)
- Doctor of Motors (Dana University)

**Publications, Documentation, and books Authored**

- Member of the curriculum development team that authored the Nutanix Enterprise Cloud Administration 5.5 course.
- Developed courses on Introduction to UNIX, UNIX for Programmers, UNIX Shell Programming.
- Authored courses that are approved by The State of Ohio Accountancy Board for CPE Credits.
- Member of the curriculum development team that authored the Defense Logistics Association UNIX for Programmers course.
- Developed UNIX for Programmers course for the Bureau of Criminal Identification and Investigation.
- Jump-Start utilization within the AT&T NEMOS global communications network

**Honors and Recognition**

- (2010) Person VUE Education, the testing provider for VMware, stated that I am one of the top five instructors in the world for the highest number of students earning their VMware Certified Professional (VCP).
- (2014) Person VUE Education, the testing provider for VMware, stated that I am one of the top five instructors in the Americas for the highest number of students earning their VMware Certified Associate (VCA).